# **FLASH REPORT – January 2023** Industrials: Plastics & Rubber

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### **Quarterly Update**

- Plastics and Rubber M&A activity remained steady at the end of Q4. Financial-backed strategics continued to be active in acquiring plastic businesses, particularly those with injection molding capabilities.
- Notably, Pexco LLC, a portfolio company of Odyssey Investment Partners, completed its 3<sup>rd</sup> molded plastics acquisition since Odyssey acquired the company in March 2022.
- EdgePoint's Plastic and Rubber Indexes outperformed the market during Q4 2022 and the first month of 2023.
- Despite inflation, rising interest rates, and the cooling job market, U.S. GDP grew at a rate of 2.9% during the 4<sup>th</sup> quarter of 2022. Economists largely attribute the rise in GDP to increased consumer spending, which aligned with the rise of the U.S. Consumer Confidence index in December 2022.
- EdgePoint expects deal volume in the plastics and rubber subsector to remain relatively stable. Key issues to watch include the labor market, easing inflation, and the Federal Reserve's decision on how to handle interest rates in 2023.

#### **Recent Industrials Transactions (Selected)**



For more information and insights, please contact the EdgePoint Industrials Group:



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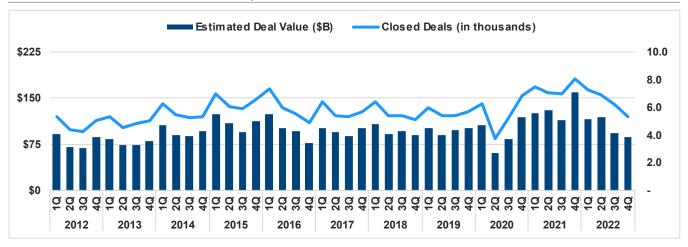


## **Recent Chemicals & Coatings Transactions (Selected)**

Target	Date	Buyer / Investor	Region (Target)	Buyer / Investor Type		
Fredman Bag Company	Jan 19	Summit Plastics, Inc.	United States	Financial-Backed Strategic		
PlasticPack	Jan 19	IFCO Systems	EMEA	Financial-Backed Strategic		
Pro Mold & Die	Jan 17	Wolf Industrial Advisors, LLC	United States	Financial		
Dinsmore & Associates, Inc.	Jan 11	ADDMAN Engineering Group	United States	Financial-Backed Strategic		
Dynalab Corp.	Jan 10	Calibre Scientific, Inc.	United States	Financial-Backed Strategic		
Trojan Tracks USA, Inc.	Jan 9	All States AG Parts LLC	United States	Financial-Backed Strategic		
Evans Manufacturing, Inc.	Jan 9	HPG	United States	Financial-Backed Strategic		
Dunham Rubber & Belting Corporation	Dec 29	Belt Power LLC	United States	Financial-Backed Strategic		
Poly-Tech Plastic Molding, Inc.	Dec 23	Arcane Capital Partners	United States	Financial		
Akro Fireguard Products, Inc.	Dec 22	Integrated Polymer Solutions Group	United States	Financial-Backed Strategic		
Medical Elastomer Development, Inc.	Dec 20	SaniSure, Inc.	United States	Financial-Backed Strategic		
Lee Container Corporation, Inc.	Dec 15	Greif, Inc.	United States	Strategic		
Eger Products, Inc.	Dec 6	Kaivac, Inc.	United States	Strategic		
McCann Plastics, Inc.	Dec 6	HEXPOL AB	United States	Strategic		
Solar Plastics, LLC	Nov 28	Tank Holding Corp.	United States	Financial-Backed Strategic		
Elite Polymer Solutions	Nov 7	Atkore Inc.	United States	Strategic		
Formula Plastics, Inc.	Nov 3	Investindustrial	EMEA	Financial		
CRC Polymer Systems, Inc.	Nov 2	Prism Worldwide, LLC	United States	Strategic		
Plastic Profiles, LLC	Nov 2	Pexco LLC	United States	Financial-Backed Strategic		
Jer-Den Plastics, Inc.	Oct 31	JASPER Holdings, Inc.	United States	Strategic		

Source: S&P Capital IQ (January 31, 2022)

# **Global Lower-Middle Market Quarterly Deal Flow**



Lower-middle market refers to deals valued at \$100 million or less

Source: Pitchbook (January 31, 2023)





#### **EdgePoint Public Comparable Index Constituents**

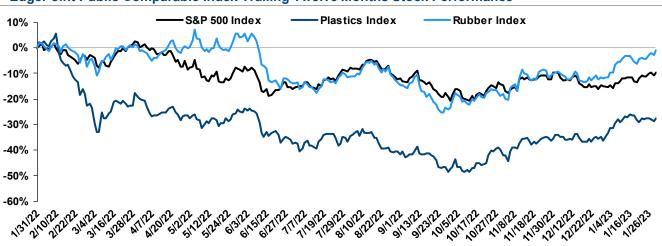
#### Plastics / Polymers Index

	Enterprise	LTM M	argins	EBI	TDA	EV/EE	BITDA	Revenue	Revenu	e Growth	Stock	% of 52
Company Name	Value (EV)	Gross	EBITDA	LTM	2022E	LTM	2022E	LTM	LTM	3-Yr. CAGR	Price	Wk High
Avery Dennison Corporation	18,314	26.6%	15.1%	1,364	1,472	12.6x	12.9x	9,039	7.5%	8.5%	189.44	90.2%
Berry Global Group, Inc.	16,022	16.8%	14.9%	2,083	2,122	7.6x	7.7x	13,982	-2.1%	12.9%	61.73	91.2%
Clariant AG	6,255	28.8%	15.6%	766	893	7.2x	7.0x	4,901	24.1%	3.6%	15.62	77.1%
Core Molding Technologies, Inc.	164	13.6%	7.3%	27	32	5.8x	5.2x	364	23.4%	6.5%	15.60	99.4%
Dow Inc.	55,184	15.1%	15.4%	8,738	6,447	5.4x	8.6x	56,902	3.5%	9.8%	59.35	82.6%
Essentra plc	979	9.3%	11.0%	111	60	7.9x	16.3x	1,013	37.6%	-0.2%	2.16	62.6%
LyondellBasell Industries N.V.	43,189	14.4%	13.7%	7,273	5,408	5.3x	6.5x	53,075	28.6%	14.4%	96.69	82.5%
Myers Industries, Inc.	996	30.6%	11.1%	98	108	9.4x	9.2x	886	26.7%	18.2%	24.08	94.3%
Avient Corporation	6,327	22.6%	11.7%	577	552	10.4x	11.5x	4,917	40.3%	19.5%	40.52	73.1%
Solvay SA	13,164	24.4%	19.2%	2,965	3,197	4.0x	4.1x	15,442	46.0%	10.8%	106.65	95.5%
Tredegar Corporation	528	15.8%	7.9%	77	-	6.7x	0.0x	970	21.6%	2.4%	12.13	92.2%
Westlake Chemical Corporation	19,737	28.8%	28.9%	4,627	4,287	4.2x	4.6x	16,002	56.3%	24.8%	122.75	86.9%
	Median	19.7%	14.3%	1,065	1,182	6.9x	7.3x	6,978	25.4%	10.3%	49.9	88.6%
	Mean	20.6%	14.3%	2,392	2,048	7.2x	7.8x	14,791	26.1%	10.9%	62.2	85.6%

#### **Rubber Index**

	Enterprise	LTM Margins		EBITDA		EV/EBITDA		Revenue	Revenue Growth		Stock	% of 52
Company Name	Value (EV)	Gross	EBITDA	LTM	2022E	LTM	2022E	LTM	LTM	3-Yr. CAGR	Price	Wk High
Michelin	26,266	28.0%	17.7%	4,579	5,206	5.5x	5.0x	25,892	16.1%	3.7%	28.96	75.5%
The Goodyear Tire & Rubber Company	11,766	19.9%	10.2%	2,086	2,045	4.9x	5.8x	20,485	27.4%	11.2%	11.25	49.6%
Pirelli & C. S.p.A.	8,588	67.4%	18.4%	1,228	1,421	6.5x	6.0x	6,676	23.1%	5.4%	4.59	72.2%
	Median	28.0%	17.7%	2,086	2,045	5.5x	5.8x	20,485	23.1%	5.4%	11.25	72.2%
	Mean	38.4%	15.4%	2,631	2,891	5.6x	5.6x	17,684	22.2%	6.8%	14.93	65.8%

Source: S&P Capital IQ (January 31, 2023)



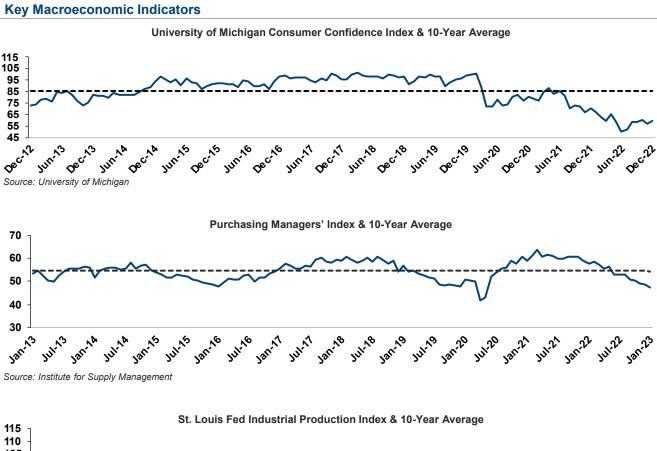
#### EdgePoint Public Comparable Index Trailing Twelve Months Stock Performance

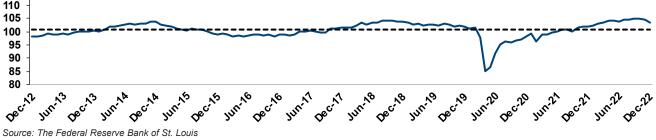
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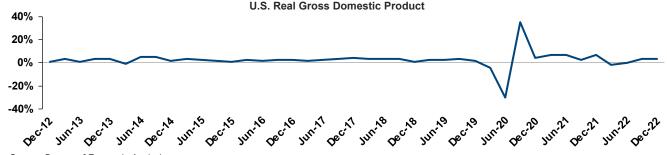




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Source: Bureau of Economic Analysis



