



Quarterly Update

- First quarter Building Products deal volume remained in line with 2022 levels. Strategic and financial acquirers continued to drive the majority of deal volume.
- Saint-Gobain, an active acquirer within the construction and industrial markets, recently announced it has an agreement to purchase UP Twiga, a manufacturer of glasswool insulation. This acquisition strengthens Saint-Gobain's market share in the light construction and sustainable construction subsectors.
- EdgePoint's Building Products Index has been outperforming the S&P 500 index throughout the first quarter of 2023. This can be attributed to the market finally adjusting to rising interest rates.
- Despite a forecasted recession and rising inflation, the U.S. Consumer Confidence Index rose slightly in February 2023.
- EdgePoint expects deal volume in the Building Products subsector to remain below historical levels throughout 2023 due market volatility resulting from rising interest rates and tightening credit markets. Key issues to watch include the economic impact of the collapse of SVB, and how the Fed will choose to handle future rate increases.

Recent Industrials Transactions (Selected)

JML OPTICAL
Custom Optics • Prototyping by Precision
a portfolio company of
Five Points CAPITAL
has been acquired by
THORLABS

SMEDE-SON STEEL
Established 1954
& Supply Company, Inc.
has been acquired by
CREDO
PRIVATE CAPITAL
and
LEELANAU
PRIVATE CAPITAL

SURPLUS CITY
HVAC & SUPPLIES
has been acquired by
FOXHOLE
PRIVATE

PI PRINCE IZANT
INDUSTRIAL INVESTMENT GROUP
has been recapitalized by
INDUSTRIAL GROWTH PARTNERS

For more information and insights, please contact the EdgePoint Industrials Group:



Matt Keefe
Managing Director
Industrials Group

Phone: (216) 342-5863
Email: mkeefe@edgepoint.com

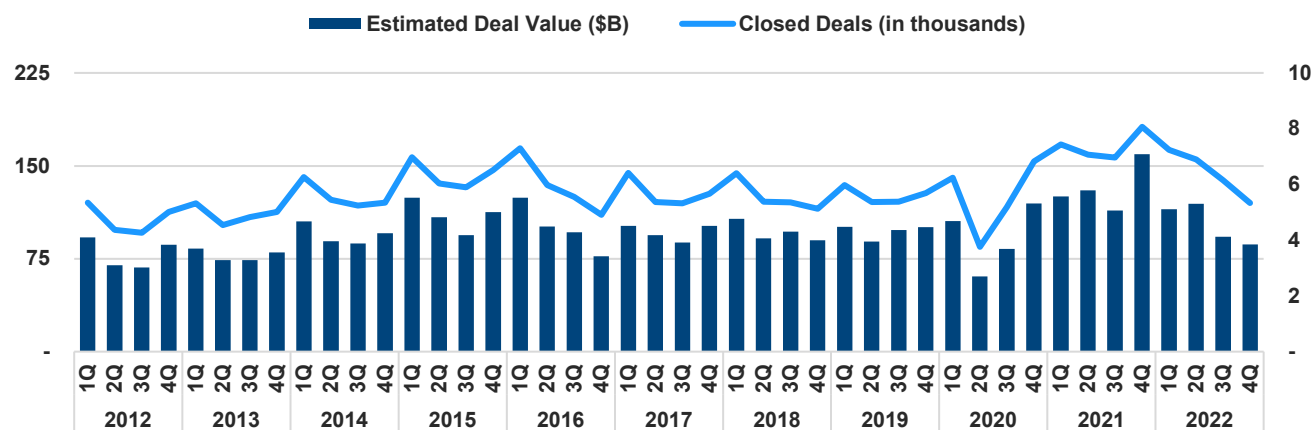
Industrials: Building Products | March 2023

Recent Building Products Transactions (Selected)

Target	Date	Buyers / Investors	Region	Strategic / Financial
Wismar Pellets GmbH	Mar 24	Lausitz Energie Bergbau AG	EMEA	Strategic
SAS Fybolia	Mar 22	Groupe RIDORET	EMEA	Strategic
America's Best Carpet & Tile	Mar 22	Great Range Capital, LLC	United States	Financial
BVGlazing Systems Ltd.	Mar 16	Exchange Income Corporation	Canada	Strategic
Techniwood SAS	Mar 14	Léon Grosse Actualités SA	EMEA	Strategic
Vihtan Oy	Mar 6	Rebellion Operations AB	EMEA	Strategic
Krone Vinduer A/S	Mar 2	DOVISTA A/S	EMEA	Strategic
TileBar LLC	Mar 1	AEA Investors LP	United States	Financial
Martin Pallet, Inc.	Feb 28	Burlington Capital Partners LLC	United States	Financial
Fabral, Inc.	Feb 28	Flack Steel LLC	United States	Strategic
Duro-Last, Inc.	Feb 24	Holcim Ltd	United States	Strategic
UP Twiga Fiber Glass Limited	Feb 22	Compagnie de Saint-Gobain S.A.	APAC	Strategic
Oceplast SAS	Feb 14	NCI SAS	EMEA	Financial
Proform Multitechniques SAS	Feb 1	Groupe IRD SA	EMEA	Financial
Lyle Forest Products Ltd.	Jan 24	The Mirax Group	Canada	Strategic
SAR Floors LLC	Jan 23	North Star Flooring	United States	Strategic
Continental Cast Stone Manufacturing, Inc.	Dec 31	MarcStone, LLC	United States	Strategic

Source: S&P Capital IQ (March 31, 2023)

Global Lower-Middle Market Quarterly Deal Flow



Lower-middle market refers to deals valued at \$100 million or less

Source: Pitchbook (January 31, 2023)

Industrials: Building Products | March 2023

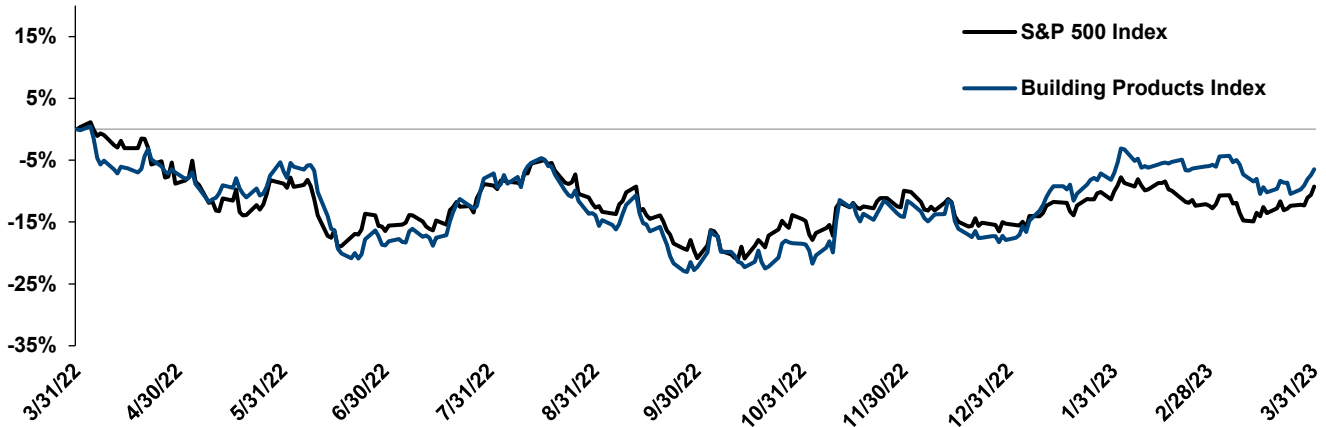
EdgePoint Public Comparable Index Constituents

Building Products

Company Name	Enterprise Value (EV)	LTM Margins		EBITDA		EV/EBITDA		Revenue	Revenue Growth		Stock Price	% of 52 Wk High
		Gross	EBITDA	LTM	2022E	LTM	2022E	LTM	LTM	3-Yr. CAGR		
Advanced Drainage Systems, Inc.	\$ 9,720	29.6%	20.7%	\$ 574	\$ 776	19.2x	12.5x	\$ 2,769	39.7%	26.0%	\$ 118.81	86.1%
American Woodmark Corporation	1,441	12.6%	6.9%	126	198	9.5x	7.3x	1,829	9.5%	3.6%	48.95	46.2%
Apogee Enterprises, Inc.	1,320	23.0%	11.4%	149	145	11.0x	9.1x	1,314	6.8%	-2.2%	47.46	94.1%
Armstrong Flooring, Inc.	153	12.1%	-4.5%	(30)	-	NM	0.0x	650	11.1%	-3.7%	1.43	21.2%
Armstrong World Industries, Inc.	4,826	37.0%	25.4%	289	423	12.8x	11.4x	1,137	21.0%	4.7%	90.01	76.2%
ASSA ABLOY AB (publ)	33,011	39.6%	17.9%	1,912	2,342	16.8x	14.1x	10,686	14.3%	4.7%	27.29	87.7%
Caesarstone Ltd.	472	25.6%	9.2%	62	77	5.0x	6.0x	668	32.1%	5.6%	10.52	53.1%
Comfort Systems USA, Inc.	3,646	18.0%	7.9%	261	310	12.6x	11.8x	3,289	16.4%	13.4%	89.01	85.8%
Compagnie de Saint-Gobain S.A.	40,180	26.3%	12.5%	6,379	7,259	5.8x	5.5x	50,916	13.7%	2.8%	60.29	80.9%
Daikin Industries,Ltd.	53,401	34.0%	14.9%	3,824	3,935	14.4x	13.6x	25,603	24.7%	7.8%	184.54	75.7%
Fortune Brands Home & Security, Inc.	12,271	35.7%	16.7%	1,303	1,456	9.0x	8.4x	7,802	20.8%	12.0%	74.28	65.2%
Georg Fischer AG	5,010	39.1%	11.3%	466	510	11.1x	9.8x	4,139	13.6%	-4.3%	60.16	71.5%
Hubbell Incorporated	11,206	27.7%	16.1%	705	791	15.8x	14.2x	4,394	23.8%	-1.4%	183.77	86.5%
Installed Building Products, Inc.	3,097	30.0%	14.2%	301	348	10.3x	8.9x	2,119	25.2%	15.5%	84.49	59.7%
Interface, Inc.	1,323	36.0%	13.6%	163	179	7.0x	7.4x	1,200	8.8%	0.6%	13.57	75.3%
James Hardie Industries plc	14,403	36.3%	27.0%	977	1,198	14.9x	12.0x	3,615	24.3%	13.0%	30.46	69.9%
JELD-WEN Holding, Inc.	3,347	19.4%	7.5%	363	536	6.9x	6.2x	4,850	11.5%	3.2%	20.28	64.4%
Kingspan Group plc	19,074	28.0%	13.0%	1,025	1,067	19.0x	17.9x	7,902	42.3%	16.6%	98.91	83.5%
Lennox International Inc.	10,848	28.1%	15.5%	662	747	14.3x	14.5x	4,277	11.4%	3.7%	257.86	72.4%
LIXIL Corporation	9,194	34.1%	10.0%	1,179	1,375	7.0x	6.5x	11,764	3.7%	-8.0%	18.86	68.1%
Masco Corporation	14,563	33.3%	13.5%	1,160	1,688	11.7x	8.6x	8,606	13.6%	11.3%	51.00	71.8%
Masonite International Corporation	2,782	23.6%	15.3%	396	459	6.2x	6.1x	2,597	15.1%	6.2%	88.94	67.3%
Mueller Industries, Inc.	3,076	23.9%	19.2%	762	-	4.7x	0.0x	3,961	51.6%	16.9%	54.17	85.9%
NORMA Group SE	1,304	54.5%	13.0%	160	213	7.2x	6.1x	1,236	12.5%	0.6%	28.95	52.8%
Owens Corning	11,277	27.0%	23.0%	2,051	2,091	5.7x	5.4x	8,929	21.2%	8.3%	91.50	83.3%
PGT Innovations, Inc.	1,740	34.7%	12.8%	148	230	9.9x	7.6x	1,161	31.6%	18.5%	17.98	64.0%
Quanex Building Products Corporation	794	21.8%	11.5%	127	139	5.7x	5.7x	1,109	25.3%	7.4%	20.99	72.3%
Tarkett S.A.	1,463	19.6%	5.6%	184	310	6.3x	4.7x	3,270	11.3%	0.7%	14.15	59.5%
TapBuild Corp.	7,530	28.3%	16.7%	654	808	11.7x	9.3x	3,912	39.3%	15.9%	181.39	63.9%
Tyman plc	1,007	32.7%	15.5%	134	149	7.0x	6.7x	867	9.5%	2.9%	4.18	62.4%
Median		28.2%	13.5%	431	485	9.9x	8.0x	3,452	15.7%	5.1%	52.59	71.7%
Mean		29.1%	13.8%	882	992	10.3x	8.6x	6,219	20.2%	6.7%	69.14	70.2%

Source: S&P Capital IQ (March 31, 2023)

EdgePoint Comparable Index Trailing Twelve Months Stock Performance

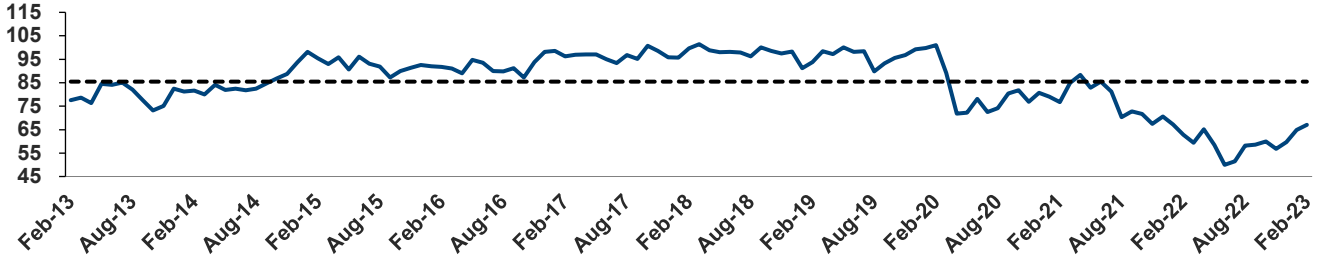


Source: S&P Capital IQ (March 31, 2023)

Industrials: Building Products | March 2023

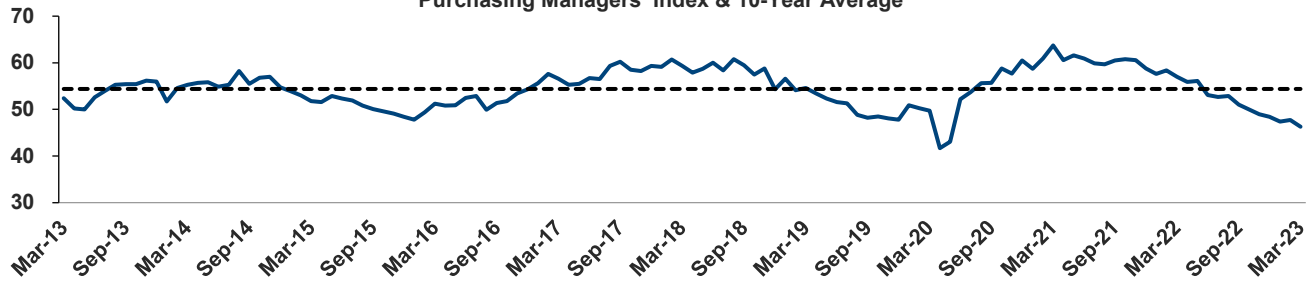
Key Macroeconomic Indicators

University of Michigan Consumer Confidence Index & 10-Year Average



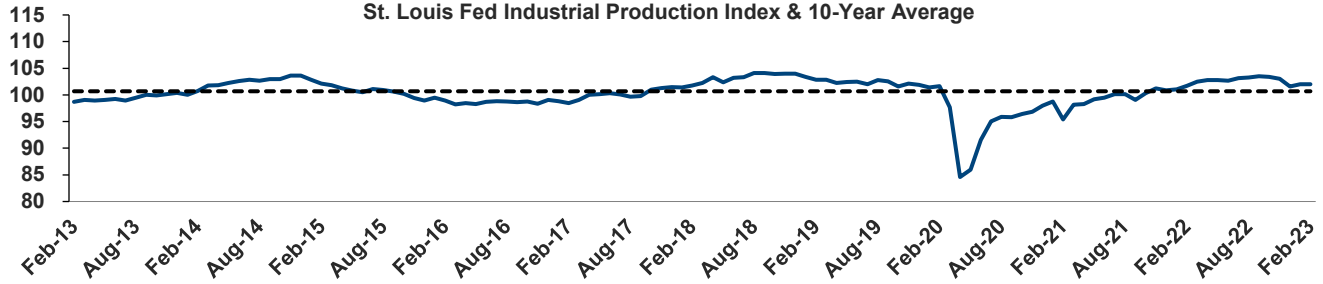
Source: University of Michigan

Purchasing Managers' Index & 10-Year Average



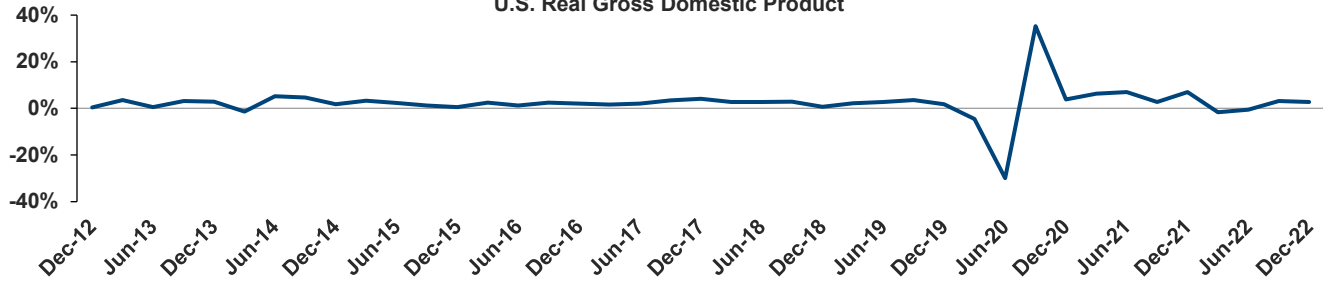
Source: Institute for Supply Management

St. Louis Fed Industrial Production Index & 10-Year Average



Source: The Federal Reserve Bank of St. Louis

U.S. Real Gross Domestic Product



Source: Bureau of Economic Analysis